Cengage Advantage

Books



nse well under running water, eping hands low in sink to event splashing.

Technical Report Writing Today

TENTH EDITION

Daniel G. Riordan

se the paper towel to turn off the ucet so your hands remain clear



urn on water to a comfo emperature and moiste nd wrists.



These new boxes highlight areas in which the important topics of ethics and globalization are especially relevant.

Globalization and Cultural

Awareness, p. 20

Globalization and Style, p. 99

Ethics and Visual Effects, p. 195

Globalization and Visual Aids, p. 197

Globalization and Instructions, p. 248

Ethics and E-Mail, p. 292

Ethics and Websites, p. 330

Globalization/Localization and Websites, p. 339

Ethics and Proposals, p. 425

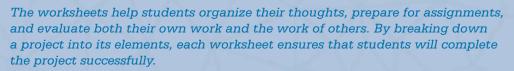
Globalization and Oral

Presentations, p. 507

Ethics and Résumés, p. 531

Globalization and Job Applications, p. 532

Worksheets



ST.

inse well under running eeping hands low in sinl revent splashing.

927

lse the paper towel to tu aucet so your hands rem Defining Your Audience, p. 52

Planning—Short Version, p. 65

Planning—Long Version, p. 66

Drafting, p. 73

Editing, p. 77

Style, p. 106

Research Planning, p. 134

Style Sheet, p. 160

Visual Aids, p. 203

Planning a Description, p. 226

Evaluating a Description, p. 227

Preparing Instructions, p. 260

Evaluating Instructions, p. 261

Planning a Project, p. 293

IMRD Reports, p. 293

Informal Reports, p. 294

Evaluating IMRDs, p. 295

Planning a Website or Document, p. 332

Evaluating a Website, p. 332

Preparing a Formal Report, p. 368

Preparing a Recommendation/Feasibility

Report, p. 393

Evaluating Your Report, p. 394

Evaluating a Peer's Report, p. 395

Preparing a Proposal, p. 432

Evaluating a Proposal, p. 434

Preparing a Manual, p. 464

Preparing an Oral Presentation, p. 509

Evaluating an Oral Presentation, p. 510

Preparing a Résumé, p. 538

Writing a Letter of Application, p. 539

Evaluating a Letter of Application, p. 539

Technical Report Writing Today



Technical Report Writing Today

Daniel G. Riordan

Emeritus Professor of English University of Wisconsin–Stout







Technical Report Writing Today, Tenth Edition

Daniel G. Riordan

Publisher: Michael Rosenberg

Development Editor: Megan Garvey

Assistant Editor: Erin Bosco

Editorial Assistant: Rebecca Donahue

Media Editor: Janine Tangney Brand Manager: Lydia Lestar

Market Development Manager: Erin Parkins Senior Marketing Communications Manager:

Linda Yip

Rights Acquisitions Specialist: Jessica Elias

Manufacturing Planner: Betsy Donaghey

Art and Design Direction, Production Management, and Composition:

PreMediaGlobal

Cover Image: © Nuno Silva/iStockphoto (royalty-free)

© 2014, 2005, 2002 Wadsworth, Cengage Learning

ALL RIGHTS RESERVED. No part of this work covered by the copyright herein may be reproduced, transmitted, stored, or used in any form or by any means graphic, electronic, or mechanical, including but not limited to photocopying, recording, scanning, digitizing, taping, Web distribution, information networks, or information storage and retrieval systems, except as permitted under Section 107 or 108 of the 1976 United States Copyright Act, without the prior written permission of the publisher.

For product information and technology assistance, contact us at Cengage Learning Customer & Sales Support, 1-800-354-9706

For permission to use material from this text or product, submit all requests online at www.cengage.com/permissions.

Further permissions questions can be emailed to permissionrequest@cengage.com.

Library of Congress Control Number: 2012954818

ISBN-13: 978-1-133-60738-0

ISBN-10: 1-133-60738-1

Wadsworth

20 Channel Center Street Boston, MA 02210 USA

Cengage Learning is a leading provider of customized learning solutions with office locations around the globe, including Singapore, the United Kingdom, Australia, Mexico, Brazil and Japan. Locate your local office at international.cengage.com/region

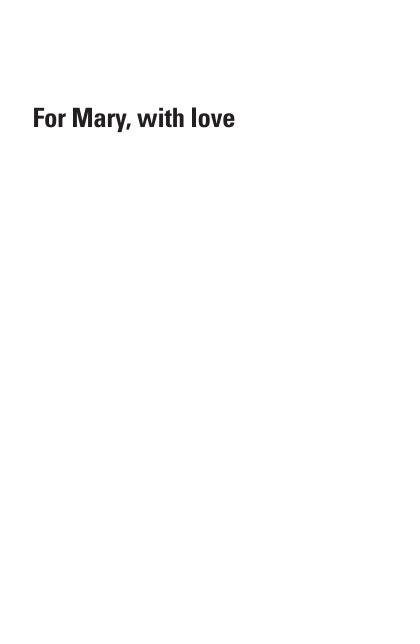
Cengage Learning products are represented in Canada by Nelson Education, Ltd.

For your course and learning solutions, visit www.cengage.com.

Purchase any of our products at your local college store or at our preferred online store **www.cengagebrain.com.**

Instructors: Please visit **login.cengage.com** and log in to access instructor-specific resources.

Printed in the United States of America 1 2 3 4 5 6 7 16 15 14 13 12



Brief Contents

	Preface	xxii
SECTION 1	TECHNICAL COMMUNICATION BASICS	1
Chapter 1	Definition of Technical Communication	2
Chapter 2	Profiling Audiences	35
Chapter 3	The Technical Communication Process	56
Chapter 4	Technical Communication Style	88
Chapter 5	Researching	116
Chapter 6	Designing Pages	142
Chapter 7	Using Visual Aids	179
Chapter 8	Describing	211
SECTION 2	TECHNICAL COMMUNICATION APPLICATIONS	245
Chapter 9	Sets of Instructions	246
Chapter 10	Informal Reports and E-mail	272
Chapter 11	Developing Websites/Using Social Media	311
Chapter 12	Formal Reports	356
Chapter 13	Recommendation and Feasibility Reports	382
Chapter 14	Proposals	411
Chapter 15	User Manuals	447

Brief Contents vii

SECTION 3	PROFESSIONAL COMMUNICATION	483
Chapter 16	Presentations	484
Chapter 17	Job Application Materials	516
Appendix A	Brief Handbook for Technical Writers	558
Appendix B	Documenting Sources	580
Index		601

Contents

	Preface	xxii
SECTION 1	TECHNICAL COMMUNICATION BASICS	1
Chapter 1	Definition of Technical Communication	2
	Chapter 1 in a Nutshell	2
	A General Definition of Technical Communication	3
	What Is Technical Communication?	3
	What Counts as Technical Communication? Who Creates Technical Communication?	3 4
	How Important Is Technical Communication?	5
	Major Traits of Technical Communication	5
	Technical Communication Is Audience Centered	5
	■ Internet and Interactivity	10
	Technical Communication Is Designed	12
	Technical Communication Is Responsible	14
	Technical Communication Is Global	18
	Globalization and Cultural Awareness	20
	Exercises • 26 Web Exercise • 31 Works Cited • 31	
Chapter 2	Profiling Audiences	35
	Chapter 2 in a Nutshell	35
	An Example of Technical Writing	36
	Who Is the Audience?	38
	What Are the Audience's Demographic	20
	Characteristics? What Is the Audience's Role?	38 39
	Personas Digging Deeper	40
	How Does the Reader Feel About the Subject?	41
	How Does the Reader Feel About the Sender?	42
	What Form Does the Reader Expect?	43
	What Is the Audience's Task?	44

viii

Contents ix

	What Is the Audience's Knowledge Level?	44
	Adapting to Your Audience's Knowledge Level	44
	Finding Out What Your Audience Knows	45
	What Factors Influence the Situation?	46
	What Consequences Will Occur from This Idea?	46
	What Is the History of This Idea?	47
	How Much Power Does the Reader Have?	47
	How Formal Is the Situation?	47
	Is There More Than One Audience?	47
	Creating Audience Profiles	48
	Questions for an Audience Profile	49
	Information-Gathering Strategies	49
	Exercises • 50 Worksheet for Defining Your Audience • 52 Writing Assignments • 52 Web Exercise • 54 Works Cited • 54	
Chapter 3	The Technical Communication Process	56
	Chapter 3 in a Nutshell	56
	An Overview of the Process	57
	Planning Your Document	57
	Situate Yourself	59
	Create an Audience Profile	61
	Create a Document Plan	61
	Design Your Information	62
	Design Your Template	63
	Create a Production Schedule	64
	Worksheet for Planning—Short Version • 65 Worksheet for	
	Planning—Long Version • 66	
	Drafting and Revising Your Document	67
	Research to Discover Information	68
	Design Your Information to Help Your Reader	68
	Use Context-Setting Introductions	69
	Place Important Material at the Top	70
	Use Preview Lists	70
	Use Repetition and Sequencing	71
	Use Coordinate Structure	71
	Testing	72
	Worksheet for Drafting • 73	

x Contents

	Editing or Finishing	74
	Producing the Document	76
	Worksheet for Editing • 77 Exercises • 77 Writing Assignments • Web Exercise • 82 Works Cited • 83	81
	Focus on Groups	85
Chapter 4	Technical Communication Style	88
	Chapter 4 in a Nutshell	88
	Sentence Strategies	89
	Write in the Active Voice	89
	Use Parallelism	91
	Use There Are Sparingly	91
	Avoid Nominalizations	92
	Put the Main Idea First	92
	Write Sentences of 12 to 25 Words	92 93
	Use <i>You</i> Correctly Avoid Sexist Language	93 93
	Exercises • 94	
	Eliminate Common Clarity Errors	96
	Exercises • 97	
	Write Clear Paragraphs for Your Reader	97
	Put the Topic Sentence First	97
	Arrange Sentences by Level	98
	■ Globalization and Style	99
	Repeat Terms in a New/Old Sequence	101
	Use the Dominant Position	101
	Maintain Class or Membership Relationships	102
	Provide Transitions	102
	Choose a Tone for the Reader	102
	Focus on Ethical Style	103
	Worksheet for Style • 106 Exercises • 107 Writing Assignments • 112 Web Exercise • 112 Works Cited • 113	
	Focus on Bias in Language	114

Contents xi

Chapter 5	Researching	116
	Chapter 5 in a Nutshell	116
	The Purpose of Research	117
	Questioning—The Basic Skill of Researching	117
	How to Discover Questions	117
	How to Formulate Questions	119
	Collecting Information from People	119
	Interviewing	119
	Surveying	121
	Observing and Testing	121
	Collecting Published Information Develop a Search Strategy	1 23 123
	Search Helpful Sources	125
	Focus on Ethical Citation	130
	Record Your Findings	130
	Worksheet for Research Planning • 134 Exercises • 134 Writing Assignments • 136 Web Exercise • 137 Works Cited • 138	
	Focus on Google Scholar	139
Chapter 6	Designing Pages	142
	Chapter 6 in a Nutshell	142
	Using Visual Features to Reveal Content	143
	White Space and Chunks	143
	Report Bullets	144
	Head Systems	145
	Headers or Footers, Pagination, and Rules	147
	Using Text Features to Convey Meaning	149
	Highlighters	149
	Focus on Ethical Design	150
	Font, Font Size, Leading, Columns and Line Length,	
	and Justification	151
	Combining Features to Orchestrate the Text for Readers	154
	Developing a Style Sheet and Template	154 1 5 9
	• • •	1))
	Worksheet for a Style Sheet • 160 Exercises • 163 Writing Assignments • 169 Web Exercises • 170 Works Cited • 170	
	Focus on Color	172

Chapter 7	Using Visual Aids	179
	Chapter 7 in a Nutshell	179
	Visual Thinking	180
	The Uses of Visual Aids	180
	Creating and Discussing Visual Aids	181
	How to Create Visual Aids	181
	How to Discuss Visual Aids	182
	How to Reference Visual Aids	183
	Guidelines for Effective Visual Aids	183
	Using Tables	184
	When to Use a Table	184
	Parts and Guidelines	184
	Using Line Graphs	186
	When to Use a Line Graph	186
	Parts and Guidelines	187
	Using Bar Graphs	190
	Parts and Guidelines	191
	When to Use a Bar Graph	192
	Using Pie Charts	193
	When to Use a Pie Chart	193
	Parts and Guidelines	193
	■ Ethics and Visual Effects	195
	Globalization and Visual Aids	197
	Using Charts	198
	Troubleshooting Tables	198
	Flow Charts	199
	Gantt Charts	200
	Layouts	200
	Using Illustrations	201
	Guidelines	201
	Photographs	201
	Drawings	201
	Worksheet for Visual Aids • 203	
	Create Helpful Visuals	204
	Exercises • 205 Writing Assignments • 208 Web Exercise • 209 Works Cited • 209	

Contents xiii

Chapter 8	Describing	211
	Chapter 8 in a Nutshell	211
	Planning the Mechanism Description	212
	Consider the Audience	212
	Select an Organizational Principle	212
	Choose Visual Aids	213
	Follow the Usual Form for Descriptions	214
	Writing the Mechanism Description	214
	Introduction	214
	Body: Description of Mechanism	215
	Other Patterns for Mechanism Descriptions	216
	Planning the Process Description	218
	Consider the Audience	218
	Select an Organizational Principle	219
	Choose Visual Aids	219
	Follow the Usual Form for Writing Descriptions	219
	Writing the Process Description	220
	Introduction	220
	Body: Description of the Operation	221
	Conclusion	223
	Planning the Description of a Human System	223
	Writing the Description of a Human System	223
	Introduction	223
	Body: Sequence of a Person's Activities	225
	Conclusion (Optional)	226
	Worksheet for Planning a Description • 226 Worksheet for	
	Evaluating a Description • 227 Examples • 229 Exercises	
	• 238 Writing Assignments • 242 Web Exercises • 243	
	Works Cited • 244	
SECTION 2	TECHNICAL COMMUNICATION APPLICATIONS	245
Chapter 9	Sets of Instructions	246
	Chapter 9 in a Nutshell	246
	Planning the Set of Instructions	247
	Determine Your Goal	247

	Consider the Audience	247
	■ Globalization and Instructions	248
	Analyze the Sequence	250
	Choose Visual Aids	252
	Follow the Usual Form for Instructions	253
	Writing the Set of Instructions	253
	Write an Effective Introduction	255
	Write an Effective Body	255
	Field-Testing Instructions	259
	Worksheet for Preparing Instructions • 260 Worksheet for	
	Evaluating Instructions • 261 Examples • 262 Exercises • 267	7
	Writing Assignments • 270 Web Exercises • 270 Works Cited	270
Chapter 10	Informal Reports and E-mail	272
	Chapter 10 in a Nutshell	272
	Basic Strategies for Informal Reports	273
	Introduction	273
	Develop a Consistent Visual Presentation	275
	Types of Informal Reports	276
	IMRD Reports	277
	Brief Analytical Reports	279
	Progress Reports	282
	Summaries and Abstracts	284
	Background or Conceptual Reports Outline Reports	285 287
	E-Mail	288
	Ethics and E-Mail	292
	Worksheet for Planning a Project • 293 Worksheet for IMRD Reports • 293 Worksheet for Informal Reports • 294 Worksheet Evaluating IMRDs • 295 Examples • 295 Exercises • 305 Writing Assignments • 307 Web Exercise • 309 Works Cited •	
Chapter 11	Developing Websites/Using Social Media	311
	Chapter 11 in a Nutshell	311
	Basic Web Concepts	312
	Hierarchy	312

Contents xv

313

Web Structure

	Reader Freedom	314
	Guidelines for Working with Web Structure	319
	Planning a Website or Web Document	320
	Decide Your Goal	320
	Analyze Your Audience	320
	Evaluate the Questions the Audience Will Ask	321
	Determine Genre Guidelines	321
	Evaluate and Select a Delivery Technology	321
	Plan for Maintenance	322
	Drafting for Screens	322
	Online Reading Habits	322
	Page Layout, High- and Low-Fidelity	
	Wireframes, and Mock-ups	323
	Organizational Schemes and Navigation	325
	Navigation	326
	Document Design Decisions	327
	Testing	328
	Audience Effectiveness	328
	Consistency	329
	Navigation	329
	■ Ethics and Websites	330
	The Electronic Environment	330
	Clarity	331
	Worksheet for Planning a Website or Document • 332	
	Worksheet for Evaluating a Website • 332 Examples • 334	
	■ Globalization/Localization and Websites	339
	Social Media and Technical Writing	340
	Exercises • 349 Writing Assignment • 350 Web Exercise • 351 Social Media Exercises • 351 Works Cited and Consulted • 352	
	Focus on HTML	354
Chapter 12	Formal Reports	356
	Chapter 12 in a Nutshell	356
	The Elements of a Formal Report	357
	The Elements of a Political Repolit))/

xvi Contents

	Front Material	358
	Transmittal Correspondence	358
	Title Page	358
	Table of Contents	359
	List of Illustrations	360
	Summary or Abstract	361
	Introduction	362
	Conclusions and Recommendations/Rationale	365
	The Body of the Formal Report	367
	Paginating	367
	Indicating Chapter Divisions	367
	End Material	367
	Glossary and List of Symbols	367
	References	368
	Appendix	368
	Worksheet for Preparing a Formal Report • 368	
	Examples • 370 Exercises • 379 Writing Assignments • 381	
	Web Exercise • 381 Works Cited • 381	
Chapter 13	Recommendation and Feasibility Reports	382
	Chapter 13 in a Nutshell	382
	Planning the Recommendation Report	383
	Consider the Audience	383
	Choose Criteria	383
	Use Visual Aids	385
	Select a Format and an Organizational Principle	386
	Drafting the Recommendation Report	387
	Introduction	387
	Conclusions	389
	Recommendations/Rationale Section	389
	Discussion Section	390
	Planning the Feasibility Report	390
	Consider the Audience	391
	Determine the Criteria	391
	Determine the Standards	391
	Structure by Criteria	391
	Writing the Feasibility Report	391
	Choose a Format	392
	Write the Introduction and Body	392

Contents xvii

Worksheet for Preparing a Recommendation/Feasibility Report • 393 Worksheet for Evaluating Your Report • 394 Worksheet for Evaluating a Peer's Report • 395 Examples • 396 Exercises • 404 Writing Assignments • 408 Web Exercises • 409

	Works Cited ● 410	
Chapter 14	Proposals	411
	Chapter 14 in a Nutshell	411
	Grant Proposals for Non-Profit Organizations	412
	Background of Non-Profits	412
	How Foundations Announce That They	412
	Support Non-Profits	413
	Planning the Proposal	414
	Read the Foundation's Guidelines Carefully Collect All the Relevant Data	414 415
	Writing the Non-Profit Grant Proposal	415
	The Internal Proposal	424
	Planning the Internal Proposal	424
	Consider the Audience	424
	Ethics and Proposals	425
	Use Visual Aids	425
	Organize the Proposal	426
	Design the Proposal	430
	Writing the Internal Proposal	431
	Use the Introduction to Orient the Reader	431
	Use the Discussion to Convince Your Audience	432
	Worksheet for Preparing a Proposal • 432 Worksheet for	
	Evaluating a Proposal • 434 Examples • 435 Exercises • 442	
	Writing Assignments • 445 Web Exercise • 445 Works Cited • 45	56
Chapter 15	User Manuals	447
	Chapter 15 in a Nutshell	447
	Planning the Manual	448
	Determine Your Purpose	448
	Consider the Audience	448
	Determine a Schedule	449
	Discover Sequences	449

xviii Contents

Analyze the Steps	451
Analyze the Parts	451
Select Visual Aids	452
Format the Pages	453
Writing the Manual	456
Introduction	456
Arrange the Sections	456
Test the Manual	461
Worksheet for Preparing a Manual • 464 Examples • 465 Exercises • 480 Writing Assignments • 481 Web Exercise • 481 Works Cited • 481	

SECTION 3 PROFESSIONAL COMMUNICATION 483 Chapter 16 **Presentations** 484 Chapter 16 in a Nutshell 484 Planning the Presentation 485 Plan for Your Audience 485 ■ Focus on Annoying PowerPoint Issues 486 Plan for the Situation 486 Plan Your Organizational Pattern 487 Plan Your Presentation 487 Making an Effective Presentation 503 Learn to "Dance" with Your Slides 503 Develop the Introduction 504 Navigate the Body 504 Develop a Conclusion 505 Rehearse Your Presentation 505 **Deliver Your Presentation** 506 ■ Globalization and Oral Presentations 507

Worksheet for Preparing an Oral Presentation • 509 Worksheet for Evaluating an Oral Presentation • 510 Exercises • 510 Speaking Assignment • 512 Writing Assignment • 512 Web Exercises • 513 Works Cited • 513

Contents xix

Chapter 17	Job Application Materials	516
	Chapter 17 in a Nutshell	516
	The Basic Format of a Letter	517
	Block Format and Modified Block Format	517
	Elements of a Letter	517
	Internal Elements	517
	Analyzing the Situation	520
	Understand Your Goals	521
	Understand Your Audience	521
	Assess Your Field	521
	Assess Your Strengths	523
	Assess the Needs of Employers	523
	Planning the Résumé	524
	Information to Include in a Résumé	524
	Résumé Organization	524
	Writing the Résumé	527
	Planning a Letter of Application	530
	Analyze the Employer's Needs	530
	Match Your Capabilities to the Employer's Needs	530
	Ethics and Résumés	531
	Writing a Letter of Application	531
	Apply in the Introduction	531
	Convince in the Body	532
	■ Globalization and Job Applications	532
	Request an Interview	534
	Select a Format	534
	Interviewing	536
	Prepare Well	536
	Use Social Tact	536
	Perform Well	537
	Ask Questions	537
	Understand the Offer	537
	Writing Follow-Up Letters	538
	Worksheet for Preparing a Résumé • 538 Worksheet for Writing	
	a Letter of Application • 539 Worksheet for Evaluating a Letter of	
	Application • 539 Examples • 540 Exercises • 548 Writing Assign.	ments
	• 552 Web Exercise • 553 Works Cited • 553	
	Focus on Electronic Résumés	555

Appendix A	Brief Handbook for Technical Writers	558
	Problems with Sentence Construction	558
	Identify and Eliminate Comma Splices	559
	Exercises • 560	
	Identify and Eliminate Run-On Sentences	560
	Exercises • 560	
	Identify and Eliminate Sentence Fragments	562
	Exercises • 563	
	Place Modifiers in the Correct Position	563
	Exercises • 564	
	Use Words Ending in -ing Properly	564
	Exercises • 564	
	Make the Subject and Verb Agree	565
	Exercises • 566	707
		E//
	Use Pronouns Correctly	566
	Controlling Pronouns	566
	Problems with Number	567
	Problems with Antecedents	568
	Problems with <i>This</i>	568
	Exercises • 568	
	Punctuation	569
	Apostrophes	569
	Brackets	570
	Colons	570
	Commas	571
	Dashes	572
	Parentheses	572
	A Note on Parentheses, Dashes, and Commas	573
	Ellipsis Points	573
	Hyphens	573
	Quotation Marks	575
	Semicolons	575
	Underlining (Italics)	576

Contents	vvi
Contents	XXI

	Abbreviations, Capitalization, and Numbers	576
	Abbreviations	576
	Capitalization	577
	Numbers	578
	Works Cited • 579	
Appendix B	Documenting Sources	580
	How In-text Citation Works	580
	APA Method	581
	MLA Method	581
	The "Extension" Problem	581
	The APA Method	582
	APA Citations	582
	APA References	583
	Article from an Online Periodical	586
	The MLA Method	588
	MLA Citations	589
	MLA Works Cited List	590
	Examples • 594 Exercises • 597	
	Writing Assignment • 600 Works Cited • 600	
Index		601

Preface

his edition of *Technical Report Writing Today* continues my love affair with teaching technical communication. My key idea is accessibility. I want the book to make accessible both the act of writing and current changes in the ways professionals must communicate. The changes and additions that I have introduced into this edition reflect that goal.

Before I detail those for you, let me tell you a bit about my teaching and, thus, my suggestions for using this book, whether you are a student or instructor. When I first began to teach in the 1970s, I lectured and showed examples. Students took notes and handed in papers that I graded and returned. In other words, I did what everyone did.

But as the years passed, I came to believe that I needed to alter the way I approached writing, and confidence about writing. I turned my classes into labs. Rather than lecture, I assigned chapters, and then worked on creating papers in class. I used fewer and fewer exercises and instead assigned the particular paper on day one and told students to begin to work on it. I circulated. I commented. I taught students to ask, "How do I handle this?" And when they finished the paper, they handed it in to me and then also handed in a "Learning Report." Those learning reports became the key to my teaching. My goal was to create ongoing self-reflection so that the course became, so to speak, one big assignment in developing awareness of how each individual wrote and in creating confidence that the student could handle any new situation. In other words I tried to set students on the trail to expertise, which grows by practice and reflection. I think my way worked. I encourage you to try it. I think that this edition provides a way to do that.

Organization

This text is organized so that instructors have maximum flexibility in creating a course based on it.

- 1. As has been true since I started writing this text, I have chapters on theory in the first half of the book, and applications in the second half. I have included both professional and student examples in order to illustrate the variety of ways in which a paper can be created so that it makes its topic accessible to its audience.
- 2. I have maintained the way in which most chapters are organized, drawing attention to the professional process of considering audience, organization, usual form, and visual aids—the four essentials in professional writing.
- 3. I have deleted and added material to keep the topics up to date, changing some chapters; I will detail that for you later.

xxii

Preface xxiii

4. I have kept exercises in all the chapters, retained all the Planning and Evaluating Worksheets, and all the assignments. A key assignment that I have in every chapter is the requirement to write a Learning Report. If you have not used that strategy, I introduce it in Chapter 5. I hope you will review it and use it.

5. I have seen a number of syllabuses that instructors have created in order to use the text. I am amazed at the creativity I find. You can work through the book chapter by chapter or skip around, often combining a theory and practice chapter as you assign a particular paper.

Special Pedagogical Aids and High-Interest Features

Learning reports. As I have detailed above, I have continued the use of "Learning Reports," self-reflections on what the student did and learned while creating the assigned paper. My final exam is that students write a paper explaining what they learned in the class and what they will take forward into new communication situations.

Grants for non-profit organizations. Because I am especially interested that my writing classes not be simply "figure out what he wants and hand that in" (which actually is pretty good reading of audience), I have added a new section on writing grants for non-profit organizations. I urge you to use this material as a way to have your students perform community service and also to write for an audience who will make an action decision on the writing, an action that the writers want to occur in their favor.

Social media. This revision includes sections spread throughout the text on social media. While personal use of social media—texting, tweeting, facebooking—are now common in student life, the professional use of the same applications is not understood. Just because you can post quick notes about what you are doing tonight does not mean that students will know how to handle those applications when they arrive in the work force. I have consulted a number of people who manage social media outlets in order to provide your students with clear advice on what proper usage is for companies they might work for.

Slide presentations. I have also changed the focus of the oral presentation chapter, focusing on slide presentations. My change is simple: stop using text, start using visuals. Speak to the visual, don't read the text to the audience. Communication regularly includes orally presenting the material, so skill in doing so is an important professional necessity.

xxiv Preface

Technical communication style. Every time I talk to professional managers, they tell me not to worry about the forms or genres—they can teach those. They want clear writing. I have trimmed the style chapter so that it focuses on fewer issues, just the most essential ones, and I have added discussions of pronoun usage and comma splices in the Handbook. I have also added a long list of sentences I revised as I wrote this manuscript. I want students to see that revision occurs as one writes, not just later when searching for errors. I hope that you will return often to student sentence awareness, helping them learn for themselves how to craft their sentences. The need for clarity is especially important in e-mail where vague, loose sentences create the need for a lot of back and forth until clarity is achieved.

Old favorites retained. Other pedagogical features have remained the same. The exercises, assignments, and worksheets are all there. I especially like the worksheets because they give the students the expectations before they begin to create the project.

Class as a lab. While I do not have sections on "Class as a Lab" in the text, I urge you to consider this approach. Assign a number of tasks at the beginning of the class time, then circulate to discuss issues with students or groups of students. The class is a lot noisier but the results in student confidence are impressive.

New to This Edition

In keeping with my goals of creating an accessible, up-to-date text, I have made numerous changes. I have added a number of new sections, and, regrettably due to lack of space, deleted some old sections. Here they are in priority order.

Chapter 14. I have added a new section on Writing Grants for Non-Profit Organizations. My reviewers suggested this section, and I am delighted to add it. This section is a dramatic refocusing of the old "External Proposals" section. Non-profit organizations write grants regularly. Many of our students will be involved in such writing either because they work for a non-profit, or because as a community member they join a board that requires such work in order to facilitate the daily running of the organization. In addition this topic allows students a wonderful opportunity for a community service project. Whether you are in a major urban or a rural area, you will be able to find a non-profit organization that will be delighted to have your students help them with this important task. Creating a grant proposal will also place your students into the world where their writing "counts," not for a grade but to make a difference in other people's lives. I have had the good fortune to find grant writers who were willing to share their successful professional examples, which

Preface xxv

demonstrate that successful papers take many forms, not just a "text book formula" form to achieve their goals.

Chapter 11. There is an entirely new section on Social Media. Since the last edition of this book, communication has been dramatically changed by social media—Facebook, Twitter, and many other applications. This edition provides you with a way to include social media in your class and teaching strategy. With the aid of several people who "do" social media for a living, I have provided discussions of the way in which these media are used professionally. Students need to understand the model that is developing for social media use—at the time of this writing an interaction between websites, Facebook sites, Twitter sites and YouTube. I have included a number of examples that show how these sites interact with one another. Creating assignments for social media usage is difficult. You have to have students create and use the media, but you also have to evaluate it. I have tried to give you enough information so that you can confidently wade into this new stream in our teaching. One engineering manager that I interviewed before beginning the revision told me that he was hoping to hire "someone young" in the near future who could take up the task of creating and using social media for his company. He felt that he and his colleagues were both too busy and a bit "out of it" to take up the task. I hope that you can prepare your students for the opportunities that exist in this new field.

Chapter 10. A third area in which I have updated and refocused material is a new section regarding e-mail. People don't write memos any more. They send e-mails with attachments. All professionals I know are inundated with e-mail (so much so that in my last position I took to sending paper mail to people I wanted a response from). The new focus suggests ways to use the elements of the message (e.g., subject line) to create accessible messages.

Chapter 16. As almost all speeches from committee meetings to keynote addresses use PowerPoint (which has become a generic term for any digital slide presentation regardless of the application used to create it), a new section revolving around slide presentations has been added. You have heard, no doubt, "Death by PowerPoint," the cliché that indicates the ubiquity and dullness of PowerPoint presentations. I have focused on the rising call for less text and more visuals. The text is for the speaker to deliver, the visual is for the audience to consider as the points are made. I urge you to require your student presenters to use this strategy. Not only will it make the reports you have to listen to more pleasant, you will be preparing them to be a welcome breath of fresh air in the presentation world that they will enter after their university work.

Chapter 4. Yet another topic that I am happy to refocus is the various places in which I discuss technical communication style, in Chapter 4. Every time

xxvi Preface

I interview professional managers about what they need in a new hire, they emphasize clear writing. While clear writing includes many topics, I have chosen to focus on creating sentences. I have deleted some of the advice so that Chapter 4 is more succinct focusing on important issues—I believe that skill in using active voice and parallelism are the two most important issues for any professional writer to possess.

Appendix A. New sections on Pronouns, Comma Splices, and Revised Sentences have been incorporated. Many writers, young and old, can't "see" the mistakes they make, so I have introduced new features in Appendix A: text boxes on recognizing misuse of pronouns and recognizing comma splices, and lengthy set of rewritten sentences. Pronouns are a bugaboo for many writers ("they," "I," "you" and "we" are used, as you know, interchangeably by many writers for whom the interchanging is invisible). I hope that my sections help you make students aware of the issues that attend these problems. I know that they were supposed to learn all this somewhere else, long ago. But if they didn't, there they are in your class. I hope that you find a way to use the strategies I present. The revised sentences are ones that I rewrote as I composed the manuscript. I want students to see that revision is an ongoing practice, not just something you do at the end looking for obvious grammar mistakes. Most of my revised sentences are more concise and clearer. I urge you to make your students collect their own samples of sentence revision, maybe even hand them in regularly or make them somehow part of a class Facebook site.

Some Other Topics Have Been Revised

Chapter 5—Researching. Completely updated to include new examples of online searching and current rules for MLA (7th ed.) and APA (6th ed.) citations.

Chapter 13—Professional feasibility examples. Such examples are difficult to find. My local engineering firm, Cedar Corp., was generous enough to supply me with short ones that they used in a recent project.

Chapter 12—Extended explanation of executive summary. This section of reports has become a major necessity in a world awash in information. It is what people read. The new section focuses attention on creating executive summaries that convey quickly and clearly the contents of the attached report.

Other additions in the text. New examples have been added in many chapters, including new professional résumés (Chapter 17) and new IMRD examples (Chapter 10).

The Expansion of Globalization sections have been revised to include comments from European students and professional writers.

All web citations in the Works Cited sections in all chapters have been updated.

Preface xxvii

To make room for the new sections I reluctantly concluded to leave some old friends behind.

Some Sections That Have Been Removed

Old Chapter 8 (Summarizing) and 9 (Defining) are gone. In new Chapter 12 I focus on executive summaries, which is a skill graduates often will need. I have included operational definitions in Chapter 10 with Informal Reports.

The Letters chapter (old Chapter 19) is gone. I merged the section dealing with the elements of a letter into the chapter on Job Application materials (new Chapter 17).

Ancillaries

Save time and streamline your course preparation with the Instructor's Resource Manual, available upon request from the publisher. This useful guide for instructors includes a wealth of resources such as sample syllabi, chapter notes, teaching suggestions, assessment sheets, and sample documents. Instructors will also have access to a downloadable version of the Instructor's Resource Manual, as well as chapter-specific PowerPoint lecture slides, on the protected instructor's companion website.

The student companion website is a rich study tool that includes such resources as chapter overviews, student samples, relevant web links, and a step-by-step guide to developing a website.

To access these ancillaries or to learn more, go to www.cengagebrain.com.

Acknowledgments

As always a book of this complexity depends upon the good offices of many people. I am delighted and honored to acknowledge Jane Henderson, Dr. Joe Hagaman, Bill Wikrent, Dr. Steve Nold, Tracy Babler, Amy Jomantas, Tim Riordan, Clare Riordan, Jane Riordan, Mike Riordan, Nathan Riordan, Shana Goldman, April Riordan, Paul Woodie, Mary H. Riordan, Russ Kviniemi, Simon Riordan, Dr. Quan Zhou, Dr. Daisy Pignetti, Ryan Peterson, Marion Lang, Paul Vliem, Laurie Boetcher, Tim Laughlin, Dr. Jill Klefstad, Jake Riordan, Jon Hove, Heidi Leeson, Dr. Kat Lui, Richard Jahnke, Pam Fricke, Laura Kreger, Laurel Verhagen, and Dr. Alan Block.

I am especially indebted to colleagues who took on the chore of revising/reworking some of my chapters.

Dr. Matt Livesey, University of Wisconsin-Stout, Chapter 1

Dr. Andrea Deacon, University of Wisconsin-Stout, Chapters 2 and 3

Dr. Julie Watts, University of Wisconsin-Stout, Chapters 6 and 7

Dr. Paul Anheir, University of Wisconsin-Stout, Chapter 13

Ms. Elizabeth Barone, University of Wisconsin-Stout, Chapter 5 and Appendix B

xxviii Preface

Ms. Heidi Decker-Mauer, University of Wisconsin-Stout, who performed extensive editing on Chapters 1, 2, 3, 10, and 11 and who is responsible for guiding me into the world of Social Media while writing the basic text on that subject.

Dr. Birthe Mouston, Aarhus University, Aarhus, Denmark, for revising many of the Global focus sections from a European point of view.

I would also like to thank the many reviewers who carefully reviewed the 9th edition so I could prepare for this 10th one:

Jerry DeNuccio, Graceland University
Kerry Duncan, Mesabi Community College
Laura Wilson, University of Cincinnati
Janet L. Reed, Crowder College
Elizabeth Lohman, Tidewater Community College
Beth Leslie, Southeastern University
Cheryl Cardoza, Truckee Meadows Community College

I thank my editors who gave me a free hand to create the book as I felt best, but who have provided that guiding hand, that kept me from wandering off into the wilderness of tangents so likely to occur in this type of project. In particular I thank Michael Rosenberg, Publisher for Humanities; Megan Garvey, Associate Development Editor for Humanities; Erin Bosco, Assistant Editor for Humanities; Rebecca Donahue, Editorial Assistant for Humanities; and Preetha Sreekanth, Manager, Project Management, PreMediaGlobal.

If the book has brilliances, most of the credit goes to my collaborators who have shared so much with me. The errors are mine, for which I take full responsibility.

Dan Riordan Menomonie, Wisconsin



Technical Communication Basics

Chapter 1 Definition of Technical Communication

Chapter 2 Profiling Audiences

Chapter 3 The Technical Communication Process

Chapter 4 Technical Communication Style

Chapter 5 Researching

Chapter 6 Designing Pages

Chapter 7 Using Visual Aids

Chapter 8 Describing

CHAPTER

Definition of Technical Communication

CHAPTER CONTENTS

Chapter 1 in a Nutshell

A General Definition of Technical Communication Major Traits of Technical Communication Globalization and Cultural Awareness

CHAPTER 1 IN A NUTSHELL

Here are the basics for getting started in technical communication:

Focus on your audience. Your audience needs to get work done. You help them. To help them, you must stay aware that your goal is to enable them to act.

Think of audiences as members of your community who expect that whatever happens will happen in a certain way and will include certain factors—your message is expected to include certain sections covering specific topics. When you act as members of the community expect other members to act, your message will be accepted more easily.

Use design strategies. Presenting your message effectively helps your audience grasp your message.

- Use the top-down strategy (tell them what you will say, then say it).
- Use headings (like headlines in newspapers).
- Provide navigation to guide users to the content they need.
- Use chunks (short paragraphs).
- Establish a consistent visual logic through your formatting choices.

Use a plain, unambiguous style that lets readers easily grasp details and relationships.

These strategies are your repertoire. Master them.

Assume responsibility. Because readers act after they read your document, you must present a trust-worthy message. In other words, readers are not just receptacles for you to pour knowledge into by a clever and consistent presentation. They are stake-holders who themselves must act responsibly, based on your writing. Responsible treatment of stake-holders means that, among other things, you will use language and visuals with precision and hold yourself responsible for how well your audience understands your message.

Think globally. Much technical communication is distributed to audiences around the world. To communicate effectively, you must learn to *localize*. *Radical localization* requires a significant commitment to take into account the audience's broadbased cultural beliefs, while *general localization* involves tailoring the details of your document to locally expected methods of description—for instance, designating the date as day/month/year, or weights in kilograms.

elcome! Technical communication is a large and important field of study and professional activity. Universities worldwide offer courses and programs in technical communication. Professionals either are technical communicators or produce technical communication documents as part of their jobs. The goal of this book is to make you an effective, confident technical communicator. This chapter introduces you to the basic concepts you need to know in order to communicate effectively. All the rest of the ideas in the book are based on three concepts: technical communication is audience-centered, presentational, and responsible.

This chapter introduces the field with two major sections: A General Definition of Technical Communication and Major Traits of Technical Communication.

A General Definition of Technical Communication

What Is Technical Communication?

Technical communication is "writing that aims to get work done, to change people by changing the way they do things" (Killingsworth and Gilbertson, *Signs* 232). Authors use this kind of writing "to empower readers by preparing them for and moving them toward effective action" (Killingsworth and Gilbertson, *Signs* 222). This is a brief definition; later in this chapter, you will learn more about the implications of empowering readers.

What Counts as Technical Communication?

Technical communication is an extremely broad field. It encompasses a wide range of skills and writing types. The Society for Technical Communication, an international professional organization, says that technical communication is any item of communication that includes one or more of these characteristics (STC, "Defining"):

- Communicating *about technical or specialized topics*, such as computer applications, medical procedures, or environmental regulations.
- Communicating by using technology, such as Web pages, help files, or social media sites.
- Providing *instructions about how to do something,* regardless of how technical the task is or even if technology is used to create or distribute that communication.

STC offers a certification to become a professional technical communicator. In such a capacity, a communicator is able to do all of the following:

User, Task, and Experience Analysis—Define the users of the information and analyze the tasks that the information must support.

- ▶ **Information Design**—Plan information deliverables to support task requirements. Specify and design the organization, presentation, distribution, and archival for each deliverable.
- **Process Management**—Plan the deliverables schedule and monitor the process of fulfillment.
- ▶ **Information Development**—Author content in conformance with the design plan, through an iterative process of creation, review, and revision.
- ▶ **Information Production**—Assemble developed content into required deliverables that conform to all design, compliance, and production guidelines. Publish, deliver, and archive (STC, "Certification").

Technical communicators apply these skill areas to deliver diverse information products, including technical reports, articles, books, periodicals, tutorials and training, training materials, brochures, posters, websites, quick start guides, context-sensitive help, organizational manuals, quick reference, reference documents, user guides, and interactive knowledge bases (based in part on STC, "General"). Further, the content they produce may be drawn upon to meet other needs of the company or organization, such as sales and marketing, product development, and regulatory compliance.

Broadly considered, technical communication is a part of almost everyone's life on a regular basis.

Who Creates Technical Communication?

Two different types of writers create technical communication—technical communication professionals and those professionals who write as part of their jobs.

Professional technical communicators are hired to write the content that companies need to explain their products or services, often to help customers and technicians interact efficiently with the product or service. For instance, technical communicators work with software engineers to understand their software and then write guides and tutorials that users need. Whatever is needed to make information available to help people with their work, technical communicators produce.

Technical communicators are also those professionals who write about issues in their specific field or workplace. Sometimes these experts write for other experts. For instance, an engineer might write a progress report explaining to a division manager the actions and issues with a current project; a dietitian could write a proposal to fund a new low-fat breakfast program at a hospital; a packaging engineer may offer a solution for an inefficient method of filling and boxing jars of perfume. Sometimes these experts write to help nonexperts with technical material. Dieticians, for instance, often write brochures or Web content explaining the components of a healthy diet to hospital patients. Engineers write reports for nontechnical users, perhaps a county board, explaining an issue that has arisen in a bridge project.

Both groups and their activities center on the basic definition of technical writing given by Killingsworth and Gilbertson. The goal is to empower readers who depend on the information for success.

How Important Is Technical Communication?

Communication duties are a critical part of most jobs. Survey after survey has revealed that every week people spend the equivalent of one or more days communicating. In one survey ("How do they"), engineers reported that they spend 34 percent of their time writing on the job. In addition they report that in their writing, they collaborate up to 30 percent of their time. E-mail takes up to 38 percent of their time. Bob Collins, a corporate manager, puts it this way: "The most critical skill required in today's business world is the ability to communicate, both verbally and in writing. Effective communication has a direct impact on one's potential within an organization." Holly Jeske, an assistant technical designer for a department store chain, says "communication is my job." Her comments demonstrate the importance and complexity of everyday, on-the-job writing:

I have to say that I depend a lot on my computer and e-mail for communicating with our overseas offices. I send and receive a lot of e-mails daily. A huge part of my job depends on writing and communicating in that way. I don't get the chance to hop on a plane every time there is a fit issue so that I can verbally communicate with them or even call them on the phone. If I were never able to communicate through writing what I want the factory to change about a garment, I probably never would be moving from my current position. Communication is my job and pretty much anyone's job, . . . e-mail is a huge part of the corporate world.

Major Traits of Technical Communication

Technical Communication Is Audience Centered

Let's return now to the implications of our brief definition of technical communication—"writing that aims to get work done" and writing "to empower readers." What do those phrases imply? Technical communicators create documents that aim to help readers act effectively in the situations in which they find themselves. Janice Redish, an expert in communication design, explains that "a document . . . works for its users" in order to help them

Find what they need Understand what they find Use what they understand appropriately (163).

In order to create a document in which readers can find, understand, and use content appropriately, writers need to understand how writing affects readers and the various ways in which readers approach written content. *Audience centered*, in this larger explanation, means that technical communication

- ▶ Has definite purposes
- ▶ Enables readers to act
- ▶ Enhances relationships
- Occurs within a community
- Is appropriate
- Is interactive

Technical Communication Has Definite Purposes

Technical writers enable their readers to act in three ways: by informing, by instructing, and by persuading (Killingsworth and Gilbertson, "How Can"). Most writers use technical writing to inform. To carry out job responsibilities, people must supply or receive information constantly. They need to know or explain the scheduled time for a meeting, the division's projected profits, the physical description of a new machine, the steps in a process, or the results of an experiment.

Writers instruct when they give readers directions for using equipment and for performing duties. Writing enables consumers to use their new purchase, whether it is a garden tool or a laptop computer. Writing tells medical personnel exactly what to do when a patient has a heart attack.

Finally, with cogent reasons writers persuade readers to follow a particular course of action. One writer, for example, persuades readers to accept site A, not site B, for a factory. Another writer describes a bottleneck problem in a production process in order to persuade readers to implement a particular solution.

Technical Communication Enables Readers to Act

According to Killingsworth and Gilbertson, it is helpful to view technical writing as "writing that authors use to empower readers by preparing them for and moving them toward effective action" (*Signs* 221–222). "Effective action" means that readers act in a way that satisfies their needs. Their needs include anything that they must know or do to carry out a practical activity. This key aspect of technical writing underlies all the advice in this book.

Figure 1.1 (p. 7) illustrates this concept in a common situation. The reader has a need to fulfill a task that she must do. She must assemble a workstation. A writer, as part of his job, wrote the instructions for assembling the workstation. The reader uses the instructions to achieve effective action—she successfully assembles the workstation. This situation is a model, or paradigm, for all technical writing. In all kinds of situations—from announcing a college computer lab's open hours to detailing the environmental impact of a proposed shopping mall—technical writers produce documents that enable effective action. The writing enables the reader to act, to satisfy a need in a situation.

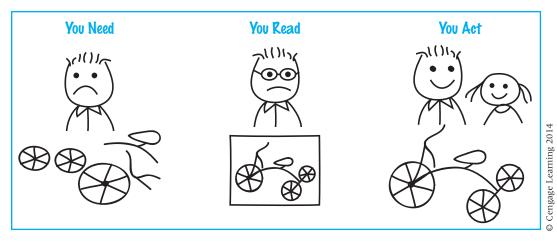


Figure 1.1 Writing Makes Action Possible

Technical Communication Enhances Relationships

The starting point for creators of documents is the realization that their documents enhance relationships (Schriver, "Foreword"). Audiences don't exist in a vacuum. They exist in situations. Those situations mean that they have relationships with many people. Writing, and all communication, enhances those relationships. Audiences read because documents help them relate to someone else.

This may strike you as a strange way to think about writing. Many beginners tend to see the goals of writing as "being clear" or "having correct spelling and grammar," both of which are fine and necessary goals. But the modern conception of writing asks you to consider the issues related to those goals later. First, you need to understand the relationship issue. Let's take a personal example. Suppose a father has to assemble a tricycle for a birthday present. To assemble it, he first opens the box it came in, reads the instructions included, collects the correct tools, and then puts the parts together. Perhaps he visits the manufacturer's website to view an assembly tutorial. He is able to assemble the trike because you produced clear instructional content, identifying the parts and presenting the steps so that at the end the father has completed a functional toy ready for a child to ride.

If you think about the example for a moment, you can see that the father is using your instructions to enhance his relationship with his child. His goal in this situation is not just to turn a pile of parts into a working machine. It is to give a present to another person, someone with whom he has an ongoing relationship. This present will enhance that relationship, and the content you produced is a helpful factor to that end.

Now let's take a business example. Your department is in the process of upgrading its computer network. Your job is to investigate various vendors

and models in order to suggest which brand to buy. When you finish your investigation and produce a report, the equipment is purchased and the network upgraded. Here, too, if you think about it, the report is about enhancing relationships. The goal is not just to get the cheapest, best equipment, but to facilitate the effectiveness of the work flow between people. If the system is effective, the people can interact more easily with one another, thus enhancing their relationships. Your report is not just about selecting a supplier; ultimately, it is about the relationships people have with one another in the department.

In both examples, you can see the same dynamic at work. Documents enhance relationships. Documents function to make the interaction of people better, more effective, more comfortable. Documents then empower people in a rather unexpected way—not only is the tricycle assembled, the child rides it, and the gift is exciting. Not only is the network upgraded efficiently, the office workers can cooperate in effective, satisfactory ways as they exchange and analyze their data.

Technical Communication Occurs Within a Community

Action occurs within a *community*, a loosely or closely connected group of people with a common interest. The key point for a writer to remember is that belonging to a community affects the way a person acts and expects other members to act (Allen; Selzer). Think about it this way: When people join a community, they learn how to act. For instance, at a new job people watch to see how everyone dresses and then dress similarly. If a man shows up at work on his first day in a three-piece suit and everyone else is in sport shirts and jeans, he will quickly change his clothing choices. But more than clothing choices, people learn how to communicate. In high school that might mean picking and using certain slang phrases, but on the job it means understanding how to present your material so that readers get the information that they need in the form that they expect it. This concept means that readers expect writing—all communication, actually—to flow in a certain way, taking into account various factors that range from how a document should look to what tone it projects. Effective writers use these factors, or community values, to produce effective documents.

If you conduct research into customer satisfaction to present to the sales force, they expect to know the method and results of your research. However, if you come to the meeting to report and you sing your report as if you were in a 1950s musical, you would not be presenting it in the form they expect. If you arrived with a perfectly formatted presentation, just like everyone else presents, and filled the entire report with lengthy details of all the personal concerns that made it hard for you to get the report finished, you would not be presenting the information that the sales managers wanted. The result very likely would be that no one would remember the contents of your report, only



Figure 1.2 Writing Occurs Within a Community

that you were off base; you were not following the community's values. If you sang your reports three times over a few months, you would likely be fired (Figure 1.2).

One researcher (Schriver, *Dynamics*) found that one group failed to produce an effective brochure that delivered an antidrug message because the visual aid used in the brochure offended the teens' sense of what was the correct way to send the message. Rather than focus on the message, the teens focused on the image and, interestingly, on the writer. Their conclusion was that, like the singer in previous the example, the writer was off base and thus had little or no credibility. Other brochures on the same topic were rejected again and again because the writer had failed to find the "community connection" with the teenage audience (171–185).

In other words, community values affect the way you write. The writing you do is deeply affected by your awareness of what members of your community need and expect. They need certain facts; they expect a certain format. They cannot know how to act on the facts you discover until you give the facts to them in the e-mail. Technical communication is based on this sense of community. "We write in order to help someone else act" (Killingsworth and Gilbertson, *Signs* 6).

Technical Communication Is Appropriate

Because communication takes place within a community, it must be *appropriate*, which can have two meanings in communication: the material needed in the situation is present (Schriver, "Foreword"), or the material is socially acceptable (Sless).

The first meaning implies that the wording must be more than clear and well structured. Suppose, for instance, that a reader consults a user manual to discover how to connect a videogame system to a wireless home network. If that topic is not covered in the manual, or if the manual explains networking